

*Rate yourself on the following questions using a scale of 1-10, with 10 meaning you are hitting the target.* 

1. **Identifying the Giant.** How honest and practical have you been in recognizing and confronting the thing(s) that is causing fear, worry, and lack of progress?

2. **Preparation.** Are you ready for the next season? How well are you managing your time and energy? Do you block your time? Do you have a disciplined schedule for exercise?

3. **Laser Focus** is a result of very clear goals; personally, professionally and organizationally. Where are your goals written down? How recently have you updated them?

4. **Correct Alignment.** Getting your head, your heart, your priorities and non-negotiable responsibilities in synch is key. How congruent is your life?

5. Who Are You Called to Serve? How well have you harnessed your unique identity to reach your ideal client or customer?

6. Your Story Matters. How well are you communicating your message? Can you tell me clearly and succinctly in 30 seconds or less what you bring to the table?

7. Building your platform. Are you leveraging social media to extend your reach?

8. **Maximizing what is already in your hand**. What hidden assets do you have that are dormant? Do you have a plan to maximize those things?

9. **Strategic Alliances.** Relationship Marketing is how business gets done without hype. Are you building relationships with people who are helping you move toward your goals?

10. **Your "Expectometer".** How would you gauge your level of hope for a bright future at this point in your life?