

5 STEP PRESENTATION TEMPLATE

1 Meet & Greet

Before your talk begins:
Set the environment
Welcome with a handshake
Ask questions – get to know as much as you can about THEM

2 Powerful Opening Welcome statement

Welcome statement
Open with a question or quote
Introduction A) Who you are B) What you do
Describe the problem you're addressing
Agenda

3 Story

Anchor your credibility
Your struggle/conflicts
Your turnaround
Set the stage for how this applies to them

4 The Content

Give 3-5 points (the number depends on the allotted time) Seed with stories or testimonials

5 Wrap Up

Review what they learned Call to ACTION Q & A

End with quote or strong statement (Close with ENERGY!)